

GLOBAL REVOLUTION LAUNCH SHEET

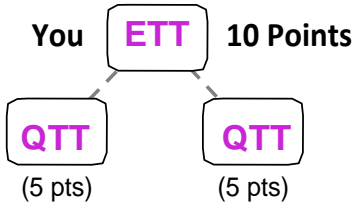
1. Sign on as an Independent Business Owner (IBO) IBO#:

2. Identify your "Why":

Signature of commitment to my "Why":

3. Set up your Online Store, Back Office, etc
- a. Set up your Online Store WEB ADDRESS:
 - b. Set up your IBO Back Office (www.acninc.com) PASSWORD:
 - c. Get accredited with Xoom
 - d. Sign up for "Your Business Assistant" Package (2 POINTS)
 - e. Set up your Business Website (through YBA) WEB ADDRESS:
 - f. Text *globalrev* to 46786 to receive important team updates

4. Set your goal for ETT with 10 points



- a. Goal Date:
Builds your story & positions you for T-CABs!
- b. Sign up as many of your own services as possible: *Gas (1 pt), Electricity (1 pt), Home Phone (2-4 pts), Flash Wireless (4 pts), Merchant Services (1-4 points), TV (2 pts), Home Security (2-3 pts)*

5. Schedule your in-home presentation within 4 days. GOAL: 15 OR MORE GUESTS

HOME PRESENTATION DATE: TIME:
 PRESENTER (UPLINE ETL or TC): MOBILE:

- a. Practice inviting with your leader (scripts on next page).
- b. Write down the first 10 people that you will invite to your home presentation:
 1: PH: 6: PH:
 2: PH: 7: PH:
 3: PH: 8: PH:
 4: PH: 9: PH:
 5: PH: 10: PH:

6. Schedule your attendance at next training event

7. Register for the International Training Event

Customer Acquisition Script

"Hello _____ Do you have a minute?" [Have urgency and excitement in your voice!]

"I need a HUGE HUGE **FAVOR.**" or "I need your **HELP.**"

"I just started working with a company part-time in the telecom and energy industry. I'm doing this because _____ (*insert your reason why*)."

"I'm telling you this because I'm in line for a promotion, and I have 24 hours to get this done."

"If I could meet or beat what you already pay for at least one of your services, would you do me a huge personal favor, help me out and give my service a **TRY?** It will take you 5 minutes and it would really mean a lot to me."

IF THEY ASK YOU QUESTIONS: Answer the question as briefly as possible, then re-peat:

"Can you do me a favor and be my cust-omer for just one of the services? It would mean the world to me!"

If you run into any problems or have questions, call your up line TC, ETL or RD right away. Don't wait. They want to help!

Recruiting / PBR Inviting Script

"Hello _____ Do you have a minute?" [Have urgency and excitement in your voice!]

"Great. Well I only have a minute myself because I am....(headed into a meeting, headed out the door, expecting a call, etc)."

"The reason I called is because I'm launching a new business venture/project that I need you to take a look at. It involves merchant services and credit card processing. I'm having an event with few key people on _____ at ____pm. My business partner is an expert in the industry and will lay out the details."

"Can you clear your schedule for an hour on _____ night?"

"Great, expect a confirmation call."

IF THEY ASK "What's it all about?": Answer: "I have an expert coming to my place that's going to give you 100% of the information. Trust me, just come. You DON'T want to miss this."

If you get voicemail, leave the following message (with excitement): "Hey _____. Its _____. Call me back as soon as possible!"

Important Business Information

- Subscribe to our email list on our Team website: www.teamrevolution.com
- "Like" our Face book page: www.facebook.com/TeamRevSVP
- Don't miss our weekly leadership call: Every Sunday 9:30pm EST: 712-432-1000, pin 575627663#
- 15-minute *Morning Mojo* call: Every Tues, Wed & Thur 8:00am EST: 712-432-1000, pin 575627663#

IBO Representative Services: 704-260-3226

(All other phone numbers can be found via the "contact us" tab in your IBO Back Office).