

# GLOBAL REVOLUTION

## Launch Sheet

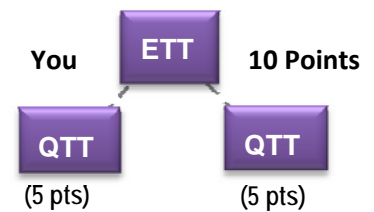
1. Sign on as an Independent Business Owner (IBO) IBO #:

2. Identify your "Why":  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

3. Set up your Online Store, Back Office, etc:
- a) Set up your Online Store WEB ADDRESS: \_\_\_\_\_
  - b) Set up your IBO Back Office (www.acninc.com) PASSWORD: \_\_\_\_\_
  - c) Get accredited with Xoom
  - d) Sign up for "Your Business Assistant" Package (2 POINTS)
  - e) Set up your Business Website (through YBA) and IBO Alerts!
  - f) Text **globalrev** to 46786 to receive important team updates  
*Tip for IPHONE users: Your phone will automatically put a space between "global" & "rev". Delete this space:*

4. Set your goal for ETT with 10 points

- a) Goal Date: \_\_\_\_\_
- b) Sign up as many of your own services as possible  
Gas (1 pt), Electricity (1 pt), Home Phone (2-3 pts), Flash Wireless (2-3 pts),  
Merchant Services (1-3 points), TV (1-2 pts), Home Security (1-3 pts)  
*\* Business Electricity and Business Gas count for double points!!*



5. Schedule your in-home presentation within 4 days. GOAL: 15+ GUESTS

- a) Practice inviting with your leader (scripts on next page)
- b) Write down the first 10 people that you will invite to your home presentation:  

1) _____	PH: _____	6) _____	PH: _____
2) _____	PH: _____	7) _____	PH: _____
3) _____	PH: _____	8) _____	PH: _____
4) _____	PH: _____	9) _____	PH: _____
5) _____	PH: _____	10) _____	PH: _____

6. Schedule your attendance at next training event

7. Register for the International Training Event

# Customer Acquisition Script

"Hello \_\_\_\_\_ Do you have a minute?" [Have urgency and excitement in your voice!]

"I need a HUGE HUGE FAVOR." or "I need your HELP."

"I just started working with a company part time in the telecom and energy industry. I'm doing this because \_\_\_\_ (insert your reason why)."

"I'm telling you this because I'm in line for a promotion, and I just need 2 more customers to get this done."

"If I could meet or beat what you already pay for at least one of your services, would you do me a huge personal FAVOR, HELP me out and give my service a TRY? It will take you 5 minutes and it would really mean a lot to me."

IF THEY ASK YOU QUESTIONS: Answer the question as briefly as possible, then repeat: "Can you do me a FAVOR and TRY out just one of my services? It would mean the world to me!"

*If you run into any problems or have questions, call your up line TC, ETL or RD right away. Don't wait. They want to help!*

# Recruiting / PBR Inviting Script

"Hello \_\_\_\_\_ Do you have a minute?" [Have urgency and excitement in your voice!]

"Great. Well I only have a minute myself because I am....(headed into a meeting, headed out the door, expecting a call, etc)."

"The reason I called is because I'm launching a new business venture/project that I need you to take a look at. It involves merchant services and credit card processing. I'm having an event with few key people on \_\_\_\_\_ at \_\_\_pm. My business partner is an expert in the industry and will lay out the details."

"Can you clear your schedule for an hour on \_\_\_\_\_ night?"

"Great, expect a confirmation call."

IF THEY ASK "What's it all about?": Answer: "I have an expert coming to my place that's going to give you 100% of the information. Trust me, just come. You DON'T want to miss this."

If you get voicemail, leave this message (with excitement): "Hey \_\_\_\_\_. Its \_\_\_\_\_. Call me back as soon as possible!"

## IMPORTANT BUSINESS INFORMATION

- Subscribe to our email list on our Team website: [www.teamrevolution.com](http://www.teamrevolution.com)
- "Like" our Face book page: [www.facebook.com/TeamRevSVP](http://www.facebook.com/TeamRevSVP)
- Don't miss our weekly leadership call: Every Sunday 9:30pm EST: 712-432-1000, pin 575627663#
- 15-minute Morning Mojo call: Every Tues, Wed & Thur 8:00am EST: 712-432-1000, pin 575627663#

IBO Representative Services: 704-260-3226

(All other phone numbers can be found via the "contact us" tab in your IBO Back Office).