

# Team Building Scripts

## Inviting to a Zoom Meeting or Home Meeting

“Hi, do you have a minute?” (Wait for response)

“Great, I only have a quick minute too because (I’m running out the door, headed into work, etc.) But what are you doing (day) at (time)?” (Wait for response)

“I’m starting a new project that’s taking on childhood hunger and also provides the opportunity to make extra money. I’m really excited to share it with you! I’m having a (zoom meeting or gathering at my home). Can you clear your schedule to be there? It would mean a lot to me!”

What if they have questions?

*“As I told you I only have a minute because (exit strategy), but the concept is that we help people save money and provide meals for disadvantaged children. I managed to schedule an expert for my event on (day). I will have him/her call you to confirm.”*

### Tips to Remember

- Do not get into a question/answer session or try explaining anything.
- Enthusiasm & Urgency = Great Results!
- If a prospect is determined to get info before a home meeting, invite them to a webinar.
- A 3rd party, not the host, should confirm all guests that are invited.
- Your team building strategy will be duplicated. If you invite a lot of guests and have a large meeting, your new IBOs will do the same.

## Piquing Interest

1. Are you looking at something outside of what you are currently doing?
2. Do you look at other ways of making money?
3. Are you open to diversifying your income?
4. Can I get your opinion about something?